



CA-Plus And Sage Accpac Help GlobeStar Mine Success

Sage Accpac ERP Serves As End-To End Solution

Client Profile

Client Information:
GlobeStar Mining Corporation

Headquarters:
Toronto, Ontario, Canada

Industry: Mining

Web Site:
www.globestarmining.com

Sage Software:
Sage Accpac ERP



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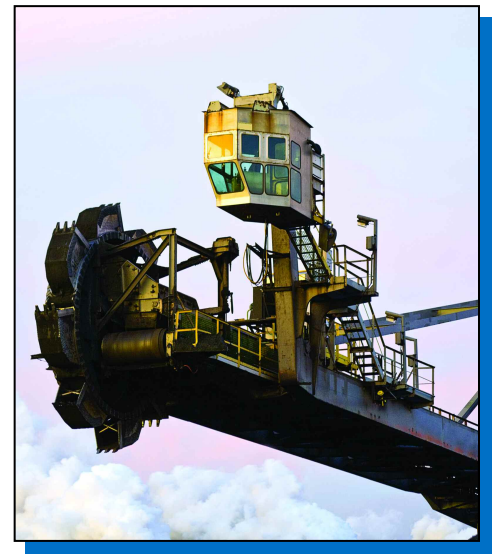
GlobeStar Mining Corporation is a copper and gold producer with operations in Toronto and the Dominican Republic. The company's Cerro de Maimón mine opened in 2008 and is expected to produce 25 million pounds of copper, 12,000 ounces of gold, and 553,000 ounces of silver during 2009.

Just a short time ago, the company was a small exploration operation with 12 employees. With the opening of its mine, GlobeStar's growth was exponential. Today the company is a publicly traded enterprise with 200 employees throughout Canada and the Caribbean. To keep its financial operations on track and its mining operation profitably producing, the company relies on CA-Plus and Sage Accpac ERP.

Set The Stage For Growth

As a start-up, GlobeStar used spreadsheets to track its financial operations. However, the experienced management team knew that to prepare for upcoming growth, GlobeStar needed an ERP solution capable of supporting what would be a multi-currency, multi-company operation. "We were looking for a true ERP solution, not a simple accounting package. We required an integrated application that incorporates inventory management, purchase order processing, project costing, payroll, and eventually CRM," explains Rohit Tellis, IT manager for GlobeStar.

"It was an easy decision," recalls Tellis. "The principals had experience with Sage



Accpac and knew it could support our operations even as they scaled dramatically and grew more complex."

In addition, Tellis notes that the product's reputation and wide use across Canada means that finding talented employees with experience using Sage Accpac will never be difficult.

A Stand Out Business Partner

The selection of a business partner to implement Sage Accpac was just as straightforward as the software selection. "Several members of our management team came from DeBeers, and had worked with CA-Plus there. Their depth of knowledge of business and of the product combined with their availability and responsiveness makes CA-Plus a stand out business partner," Tellis says. "We've built a relationship with them that really works."

About CA-Plus Inc.

CA-Plus Business Solutions (CA-Plus Inc.) specializes in complete implementation, support, and training for the multi-award winning Sage Accpac ERP, MISys Manufacturing, Sage WMS, SageCRM, Sage Abra HRMS and Sage BusinessVision Solutions.

With end-to-end business applications and support services CA-Plus offers solutions to meet your Finance and Accounting, CRM, POS, Human Resources, Manufacturing, EDI, eCommerce, Inventory Management, Time and Billing, Job Costing, Warehouse Management, and other business requirements.

To date, we have rolled out more than 1,000 successful installations in Canada. www.caplus.com

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A Global Solution

The Sage Accpac application is hosted on a server at the company's Toronto headquarters — employees in the Dominican Republic access it through a secure wide area network.

CA-Plus implemented the Spanish language overlay, enabling Spanish-speaking employees to perform data entry and run reports in their language. “We can control the language settings by user, so each user can work in the language they are most comfortable using,” Tellis says.

Purchase order receiving is performed at the mine warehouse with accounts payable completed at the Toronto headquarters. Monthly physical counts ensure that every tool and piece of equipment is accounted for.

Throughout its operations, GlobeStar utilizes the Sage Accpac Payroll module. CA-Plus was able to customize the module to track unique payroll taxes required for processing payroll in the Dominican Republic. “CA-Plus's expertise and experience were instrumental in making this work for us,” Tellis notes.

CA-Plus configured the Sage Accpac Project and Job Costing module to track GlobeStar's mining projects. With its first mine up and running, the company now is involved in additional exploration projects. Costs surrounding those projects, including labor, expenses, and materials are recorded in Sage Accpac. “We are producing detailed monthly reports on each project,” says Tellis. “It's efficient and informative — delivering precisely the information we need.”

Over the next several months, CA-Plus will implement Sage Accpac CRM for the Investor Relations and Purchasing departments. “Investor Relations will use it to track all interactions surrounding corporate communications,” explains Tellis. “And Purchasing will use CRM to build vendor relationships and track contracts.”

As a publicly-traded company, the ability to produce accurate and timely financial reports is imperative. Fortunately for GlobeStar, financial reporting is a strong feature of Sage Accpac. “We need to produce complex intra-company financial reports in multiple currencies,” Tellis explains. “CA-Plus was very helpful in customizing the standard reports to meet our specific needs.”

Tellis appreciates the SQL Server database used by Sage Accpac. “There are so many tools available to us for database analysis,” he says. “And it's easy and efficient to perform database maintenance tasks, such as scheduled backups.”

Golden Partnership

In Sage Accpac and CA-Plus, GlobeStar found an ERP solution and a business partner capable of seeing it through many years of transformation, growth and success.

Sage Accpac ERP
Canada's



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